

Kimberlee Williams

Kimberlee Williams has over 25 years' experience advising executives and their teams on the challenge of delivering on commitments during periods of major business transformation. She has worked in all major functions in diverse operating environments across Aerospace, Autos, Financial Services, Global Outsourcing, Healthcare, Pharmaceuticals, Real Estate, Technology, Telecommunications, Transportation, and Utilities.

Sample projects include:

- For a pharmaceutical giant, designed and implemented global execution network, including common program management infrastructure, risks and dependency management, progress tracking, communications and change management methods put into practice in portfolio of 10 large-scale, complex enterprise initiatives. Reshaped Procurement practices to avoid \$10mm in consulting spend and redirect use of externals for targeted purposes. Enterprise achieved \$4.5B savings target, along the way building unrivaled execution capabilities.
- For one of the world's largest outsourced maintenance services firms, led reorganization from geographic to business unit structure, including the establishment of critical leadership roles and subsequent implementation of new operating model. Company achieved target operating expense reductions across geographically dispersed workforce while significantly improving customer responsiveness.
- With leaders of decentralized national services company, streamlined core business processes, overhauled enterprise and division measurement, prioritization, and resource allocation methods, and moved administrative functions to shared services model. Selected and integrated ERP system into Finance, IT, Legal and HR processes.
- Provided advisory, change management and talent management support to IT leadership of high-volume trading FinTech shifting their global footprint. Firm simultaneously upgraded client delivery capability while hitting financial targets.
- Advised C-Level leaders and their teams in a mega-sized transportation agency implementing government-mandated reorganization under extreme time pressure. With over 300 leaders in 16 functions, defined future structure, core processes, dependencies, implementation, and savings plans within 60 days. Supported Chairman and C-Level transformation communications throughout. Estimated \$200+mm savings.

Prior to joining LH&P, Kimberlee led Change Execution globally for Merck and earlier in her career progressed through a variety of line and staff leadership roles. She is a certified Lean-Six Sigma Blackbelt and a Master Change Agent. She holds a M.A. in Social Relations (concentration in Applied Statistics & Research Methods) from Lehigh University and a B.A. in Industrial/ Organizational Psychology from Moravian University.